



Support at home with



HOME CARE PACKAGE



SUPPORT AT HOME





Support at Home will help people to stay at home for longer



Faster access to services



Early intervention to stay independent and prevent decline



Higher levels of care when needs become more complex





Single program

Three programs meet as one:

- Home Care Packages
- Short-term Restorative Care Program
- Commonwealth Home Support Program 2027



Focus on independence

- Up-front support available to stay active and independent
- Higher funding categories for greater needs





Quarterly budgets

- 11 budget levels that cover all clients
- Re-assessed to higher levels as they age
- Changes to funding rollover



Reasonable prices

- Providers invoice for services after delivery
- Additional funds available for services in rural and remote areas
- Caps delayed to 2026



High Level Takeaway

These "Once in a Lifetime" reforms represent the most significant shift in Australia's home care sector in decades, reshaping pricing, revenue, and regulatory norms.

1.4M Participant

1.4 million older Australians will benefit from the program.

300k New

300,000 additional people will receive support by 2034-35.

\$9 Billion

Estimated \$9 billion+ in annual government funding for home care.

\$78,000 Max Subsidy

Maximum individual funding increased from \$61,440 to \$78,000 per year.

2027 Consolidation

CHSP will transition in 2027 under new funding & service models.

50% Co-Payments

New co-payment model based on service type & means-testing.

Quarterly Rollover

Quarterly funding allocations held by Services Australia, limiting rollover of unspent funds.

15-25k Additional Funds

End-of-Life Pathway: \$25,000.
Assistive Technology & Home
Modifications: Up to \$15,000 per client.



Funding & Contributions





Funding changes

Eight levels (up from four) with top-level subsidy of \$78000 vs \$61400 under HCP, plus two short-term care pathways for restorative and end-of-life care.

Existing Home Care Packages (Grandfathered)								
HCP Level Quarterly Funding Annual Funding								
1	\$2,708	\$10,833						
2	\$4,762	\$19,049						
3	\$10,365	\$41,460						
4	\$15,713	\$62,853						

Additional Pathways								
Pathway	Funding Amount*	Funding Period						
Restorative Care	~ \$6,000	12 weeks						
End-of-Life ~ 25,000 12 weeks								
*Final classification dollar values to be confirmed								

New or Re-assessed Packages									
Support Classification	Quarterly Indicative Funding*	Annual Indicative Funding*							
1	~ \$2,750	~ \$11,000							
2	~ \$4,000	~ \$16,000							
3	~ \$5,500	~ \$22,000							
4	~ \$7,500	~ \$30,000							
5	~ \$10,000	~ \$40,000							
6	~ \$12,000	~ \$48,000							
7	~ \$14,500	~ \$58,000							
8	~ \$19,500	~ \$78,000							
*Final classification dollar values to	be confirmed								

Assistive Technology						
Funding Tier	Funding Allocation*					
Low Up to ~\$500						
Medium Up to ~\$2,000						
High Up to ~ \$15,000						
*Final funding tiers to be confirmed						

Home Modifications						
Funding Tier Funding Allocation*						
Low Up to ~\$500						
Medium	Up to ~\$2,000					
High Up to ~ \$15,000						
*Final funding tiers to be confirmed						





Your simplified guide to Support at Home

Grandfathered consumers







Service Types & Contributions

New Packages

Category	Service Type	Full Pensioner Contribution	Part Pensioner and Commonwealth Seniors Health Card Holder Contribution	Self-Funded Retiree Contribution		
	Allied Health and Other Therapeutic Services					
	Nursing Care					
Clinical Care	Nutrition	0%	0%	0%		
	Care Management					
	Restorative Care Management					
	Personal Care					
	Social Support and Community Engagement		5% to 50% depending			
Indopondonos	Therapeutic Services for Independent Living					
Independence Services	Respite	5%	5% to 50% depending on income and assets	50%		
	Transport					
	Assistive Technology and Home Modifications (AT- HM)					
	Meals		17.5% to 80%			
Everyday Living Services	Domestic Assistance	17.5%	depending on income	80%		
	Home Maintenance and Repairs		and assets			

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Service Types & Contributions

Grandfathered Packages

Category	Service Type	Full Pensioner Contribution	Part Pensioner and Commonwealth Seniors Health Card Holder Contribution	Self-Funded Retiree Contribution			
	Allied Health and Other Therapeutic Services						
	Nursing Care						
Clinical Care	Nutrition		0%				
	Care Management						
	Restorative Care Management						
	Personal Care		0% - 25%				
	Social Support and Community Engagement		(based on income and asset assessment)				
Indonondonos	Therapeutic Services for Independent Living	0%					
Independence Services	Respite						
	Transport		For part pensioners, this will be based on their Age	25%			
	Assistive Technology and Home Modifications (AT-HM)		Pension means assessment.	23/0			
	Meals		Commonwealth Seniors				
Everyday Living Services	Domestic Assistance		Card Holders will undergo				
	Home Maintenance and Repairs		a separate assessment.				



Grandfathered Recipients - "No Worse Off"

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SAH Customer Journey







Short Term Support

Short-term or reablement services to help older people improve or maintain independence without the reliance on ongoing services.



Assistive Technology and Home Modifications. (ATHM)



End of Life Support



Thin Market Grants

Supplementary grants to service providers in thin markets or delivering additional social benefit.

Single Provider

Initially all services would be provided through a single provider who would also source short term support.



Payments

Short Term Restorative

Pathway

Service and Price Lists

Providers invoice for services delivered against a service list with price caps set by Government

Ongoing Services

Quarterly Budge

Single Service Provider

Initially a single support at home provider will deliver ongoing services that meet the older persons needs and fit within their quarterly budget. People can change services within their budgets as needed.



Support Plan Details



Care Partner

A qualified person will check the older person's outcomes and help to organise any changes needed. Initially the car partner will be provided by the service provider.



Independent Hospital and Aged Care Pricing Authority (IHACPA) provides advice to Government on efficient prices.



Adjusting Services

Services that have been approved can be adjusted as needs change within the quarterly budget. Older people can save up to 10% (or \$1,000) between quarters.

Entry via My Aged Care

























Single Assessment













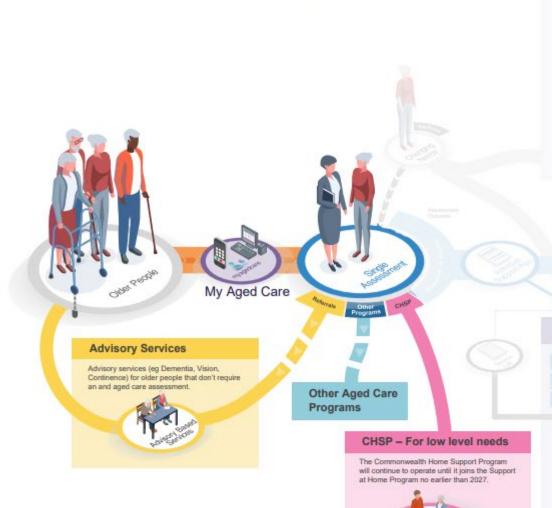








CHSP for low needs





















Single service provider















Single Provider

Initially all services would be provided through a single provider who would also source short term support.









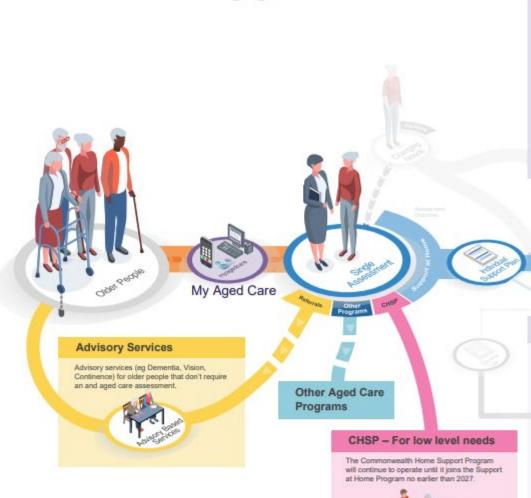








Short term support



Short Term Support

Short-term or reablement services to help older people improve or maintain independence without the reliance on ongoing services.





Assistive Technology and Home Modifications (ATHM)



End of Life Support



Short Term Restorative

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Pathway





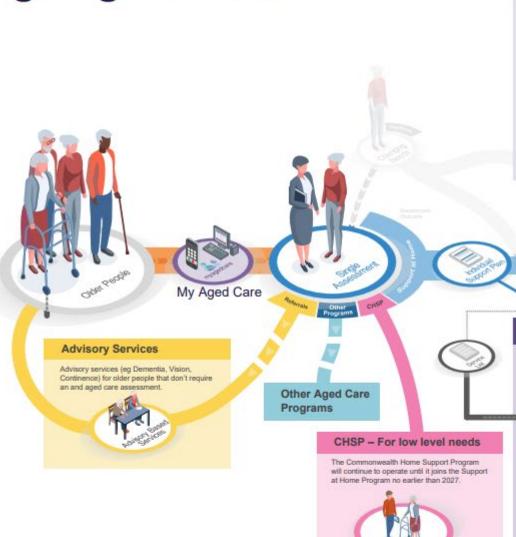








Ongoing services



Short Term Support

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Assistive Technology and Home Modifications (ATHM)



End of Life Support



Short Term Restorative Pathway



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Care Partner

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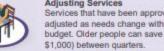
will be provided by the service





Adjusting Services

Services that have been approved can be adjusted as needs change within the quarterly budget. Older people can save up to 10% (or



Mixed funding model



Short Term Support Short-term or reablement services to help older people improve or maintain independence without the reliance on ongoing services. End of Life Assistive Support Technology and Home Modifications (ATHM)

Supplementary grants to service providers in thin markets or delivering

Single Provider Initially all services would be provided through a single provider who would also source short term support.



Payments

Short Term Restorative

Pathway

Providers invoice for services delivered against a service list with price caps set by Government

Service and Price

Single Service Provider

Quarterly Budge

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Support Plan Details

Ongoing Services





Care Partner

IHACPA

Thin

Market Grants

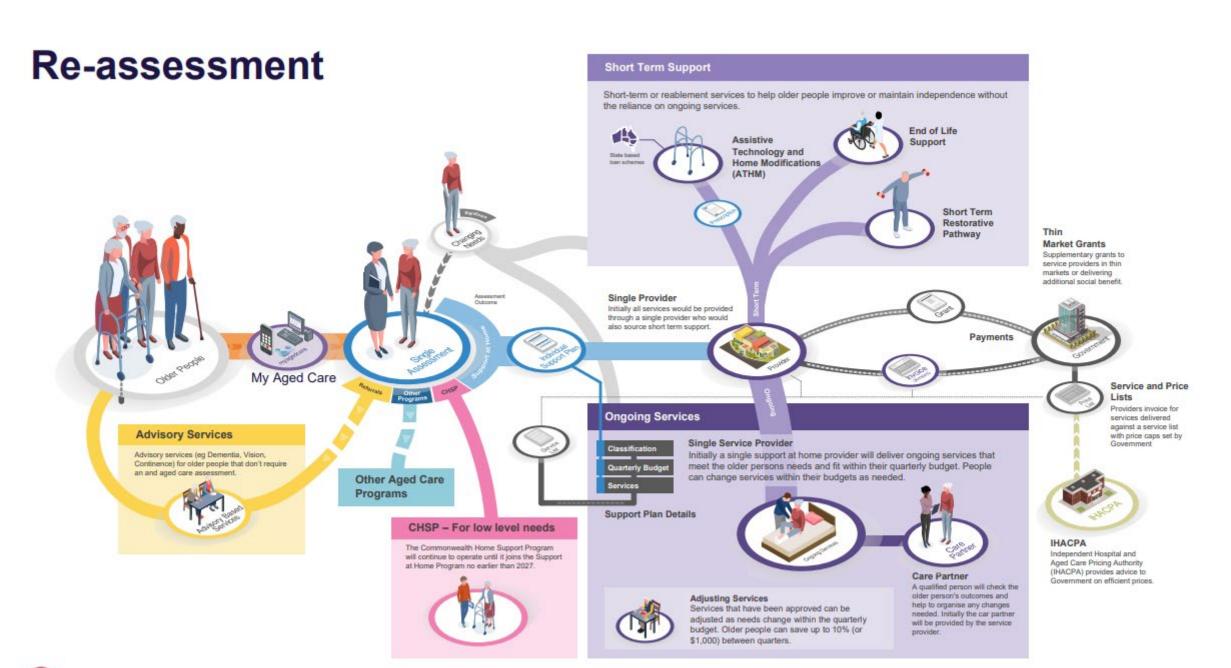
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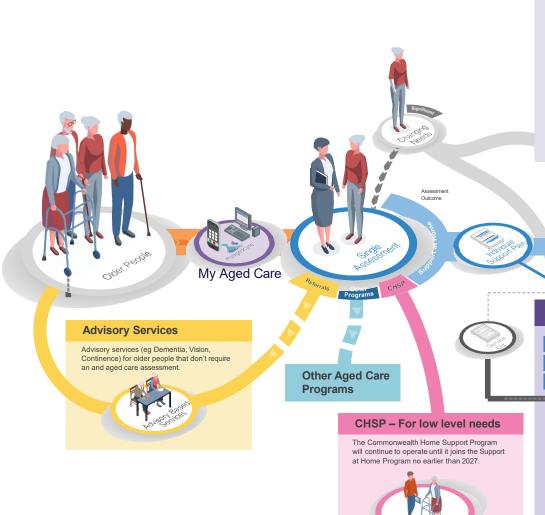
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July 2025





Single Provider

also source short term support.

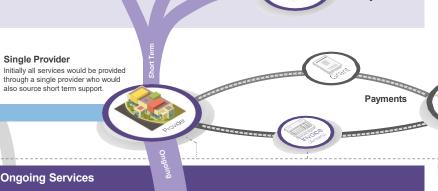
Ongoing Services

Classification

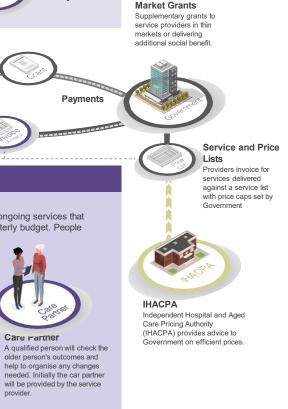
Quarterly Budget

Support Plan Details

Optional Budget Pooling

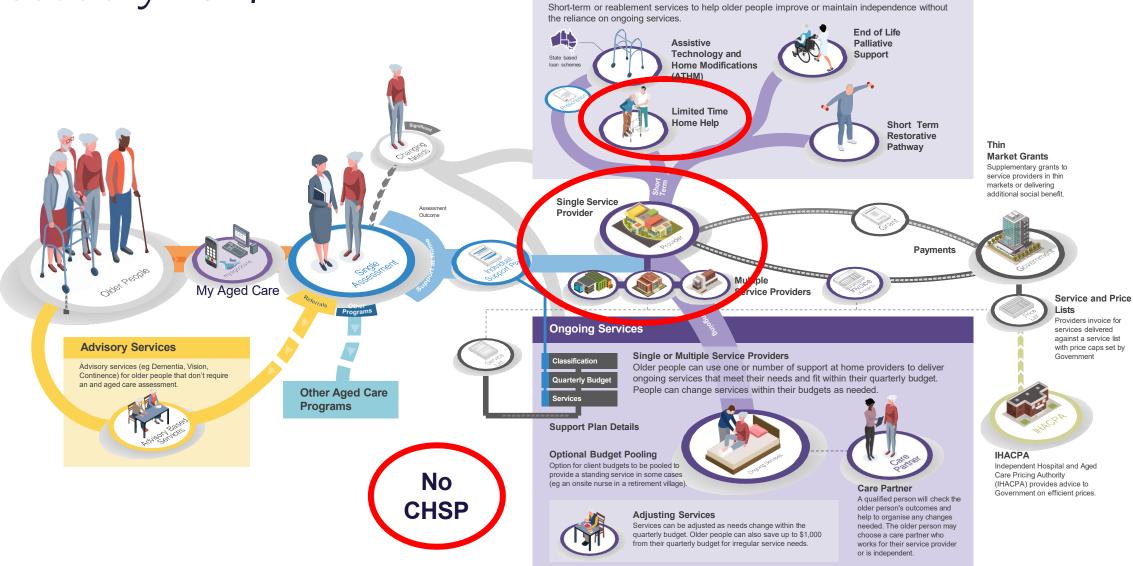






Thin

Post July 2027



Short Term Support



Care Plans & Onboarding



New Assessment Framework – What it looks like



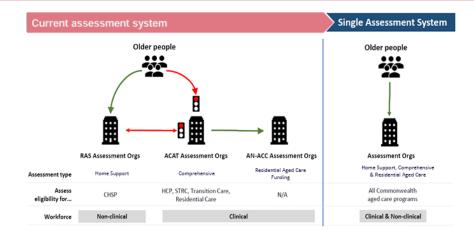
Single assessment system from Oct 2024

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General Health										
How much have health during the past 4 weel	h issues affected your nor ks? *	rmal activities (outside ar	nd / or inside the home)							
Not at all	Slightly	Moderately	Quite a bit							
Have you had any rece	Have you had any recent falls or near miss falls in last 4 weeks? *									
Yes	No	Not sure								
During the past month	n, has it often been too pa	inful to do many of your	day to day activities? *							
Yes	No	Not sure								
Do you have any weig	ht loss or nutritional conc	erns? *								
Yes	No	Not sure								
General health notes										
			Limit 500 Characters							
General wellbeing a	nd safety									

Key shifts from current assessment system to Single Assessment System workforce



agedcareengagement.health.gov.au

What does the tool look like?

18 sections in the prototype							
1 Assessment details	7 Physical & personal health	13 Home and personal safety					
2 Reason for assessment	8 Frailty	14 Financial and legal					
3 Carer profile	9 Cognition	15 Support considerations					
4 Social	10 Behaviour	16 Current access to services					
5 Function	11 Psychological	17 Goal setting					
6 Medications	12 Medical	18 Assessor recommendations					

agedcareengagement.health.gov.au

18 May 2023 13

Function questions

18 sections in the prototype

- Getting to places out of walking distance
- Undertaking housework
- Going shopping
- Preparing meals
- Taking medicine
- Handle money
- Using the telephone
- · Using online services

- Walking
- · Climbing stairs
- Taking bath or shower
- Dressing
- Eating
- Transfers
- · Toileting

21

5 Function -



Care Plan Support

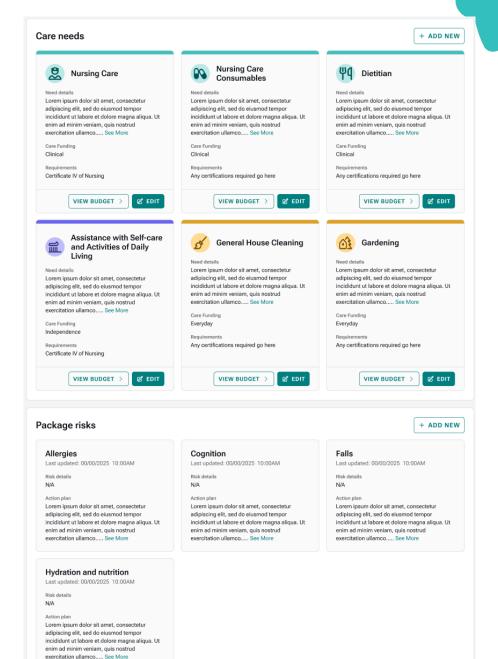
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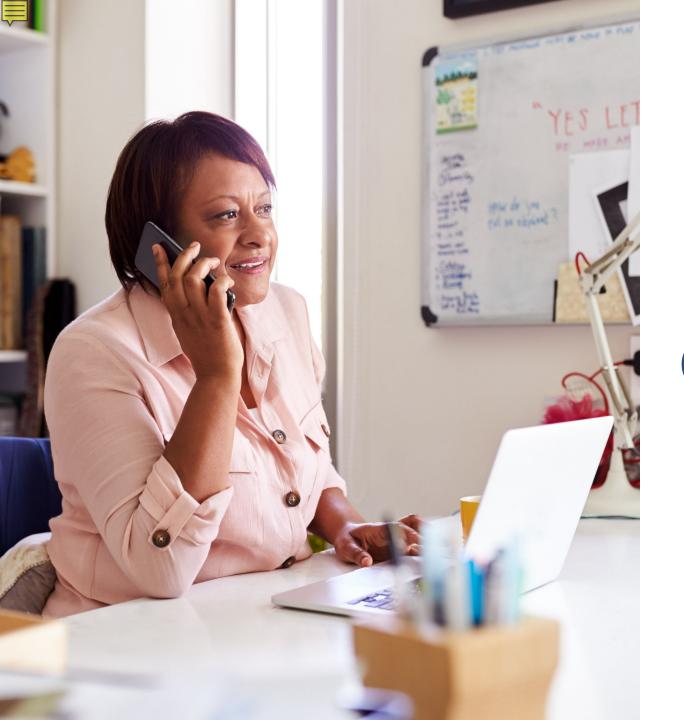
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Coordination Fees





Care Management Fee

10% of Subsidy

With additional supplements for:

- Referrals from Care Finder
- Older ATSI people
- Current or at risk of homelessness
- People who are care leavers
- Veteran's Supplement

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Care Coordination Loading

Tiered % of Service Cost

Covers:

- Scheduling
- Staff rostering
- Staff training
- Education
- Company overheads and administrative costs

- Coordination fees will be built into the pricing of services delivered, not charged separately
- Your income is directly linked to how effectively you help clients use their full budget
- Securing competitive service rates means more care delivered and better returns for your effort and your client
- We're embedding a utilisation metric in the Portal so you can track service uptake and optimise coordination in real time









Platform Loading

Additional 10% loading

Covers:

- Client contribution collection
- Debt recovery
- Non-payment risk
- Payment processing and reconciliation
- Technology and Systems

- This new loading recognises the financial risk and operational burden required to deliver services effectively and ensure compliance with payment collection expectations
- A 10% loading is applied to the final service rate
- This fee is retained by Trilogy to offset the cost of managing payments and risk of non-payment





Coordination Revenue Calculator

SaH Model						
Total funding	\$	100,000				
Coordination Fee		20%				
Utilisation Rate		85%				
Previous 11% HCP revenue	\$	11,000				



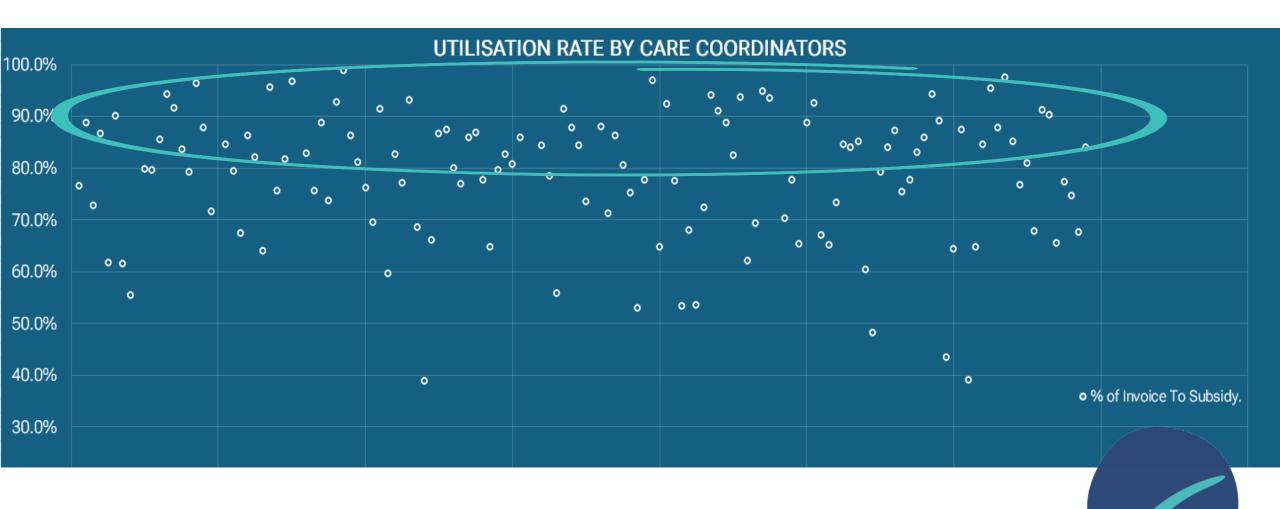
_	over 110	Utilisation Rate													
R	evenue	65%		70%		75%		80%		85%		90%	95%		100%
%	20%	\$ 8,864	\$	9,545	\$	10,227	\$	10,909	\$	11,591	\$	12,273	\$ 12,955	\$	13,636
Fee 9	25%	\$ 10,636	\$	11,455	\$	12,273	\$	13,091	\$	13,909	\$	14,727	\$ 15,545	\$	16,364
щ	30%	\$ 12,273	\$	13,217	\$	14,161	\$	15,105	\$	16,049	\$	16,993	\$ 17,937	\$	18,881

Provider Down Calc							
Total funding	\$	100,000					
10% Care Management	\$	90,000					
Utilised funding	\$	76,500					
10% Platform loading	\$	69,545					
Coordination fee	\$	57,955					
Coordinator Revenue		\$11,591					

Client Up Calc	
Delivered Services	\$ 57,955
Coordination fee	\$ 69,545
10% Platform loading	\$ 76,500
Add unutilised funding	\$ 90,000
10% Care Management	\$ 100,000
Coordinator Revenue	\$11,591



Funding utilisation 2024





Trilogy Portal



Our Portal Goals

To create an all-in-one platform for Care management, delivering an easy-to use and scalable customer experience for all our stakeholders.

Our Portal Goals



300 Internal Staff

- Generate Care Plans and Budgets
- Capture Case Notes and Care Events
- Incident and Regulatory Management



200+ Coordinators

- Assign Providers to Budget
- Track Expenditure / Statements
- Capture Case Notes and Care Events
- Find Providers*



10,000+ Recipients

- View Budget / Spending
- Submit Reimbursements
- Approve Supplier Bills
- Find Providers*



10,000+ Service Providers

- Complete Compliance
- Maintain Staff and Rates
- Submit Bills for Payment
- View Budget Snapshots.



TC Portal Releases March 2025

100% Invoices in the Portal + Artificial Intelligence

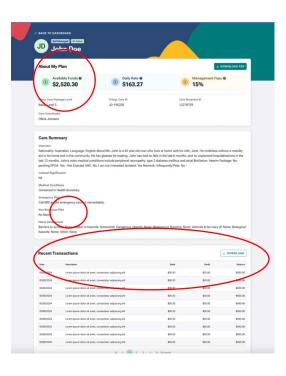




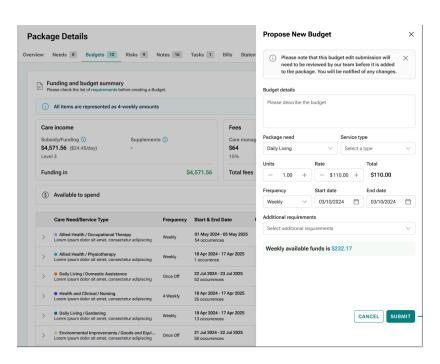


Accrual Balance

- Pending Transactions



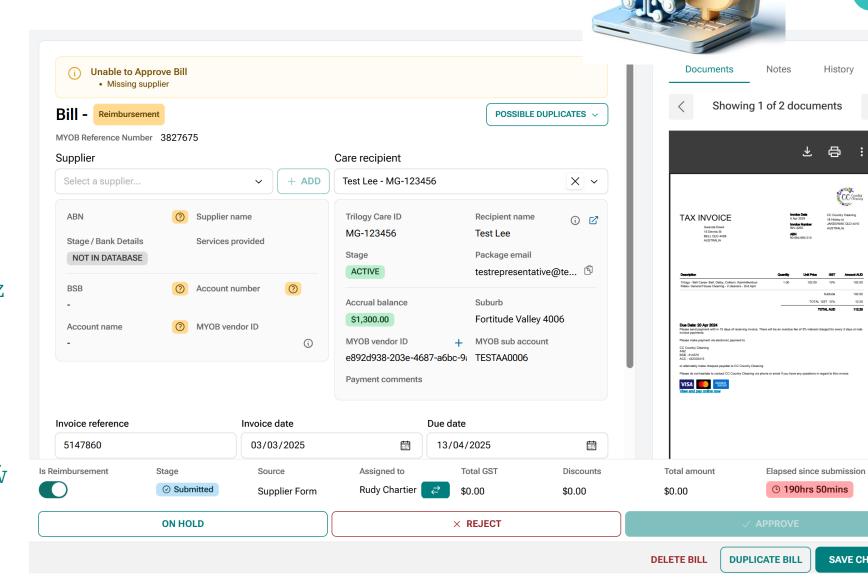
Budget Proposals





Invoices & Payments

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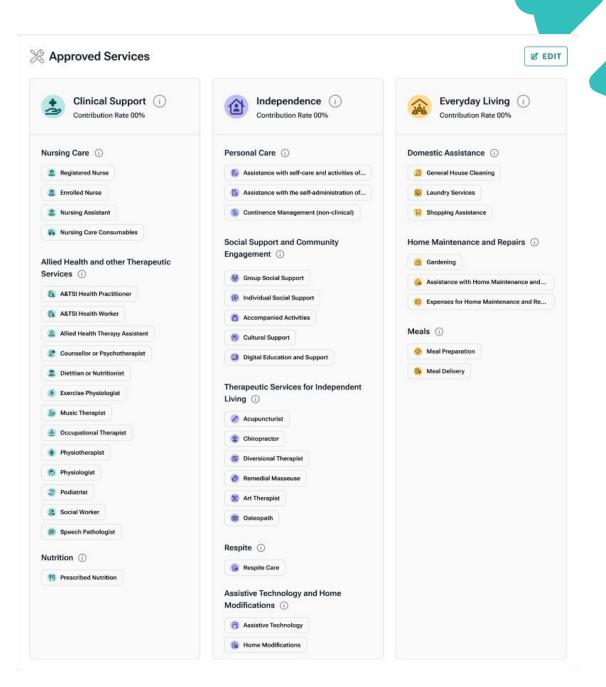
Service Categories

- NAĔ Li lwzứ ứ i eừð Ní z-thi ð ứ ³ ða hi tri ứ tối i ³ ừ thỏ eừi zɨni h³'ne vố wh[
- ĚċÁwiÁwừtrzth³ əwix Áḍni ŕwz[
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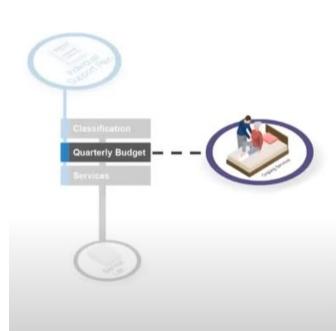
Á vệ từ Á cĩ i ừ hi hệ ừ şe z z i ừ wừ hi ĩ et lị từ l³ nh z i nh z w r s Ní z-thi ð A³ ð nze the ALTE. Feð ni z Le[ư i ử nh Á cð sỗ w - z z i ð ð z i



Quarterly Budgets

Unused funds will have limited carryover (up to \$1,000 or 10% of the quarterly amount) and excess unspent money beyond that cannot be hoarded – it effectively returns to the system each quarter

Quarterly budgets for ongoing services

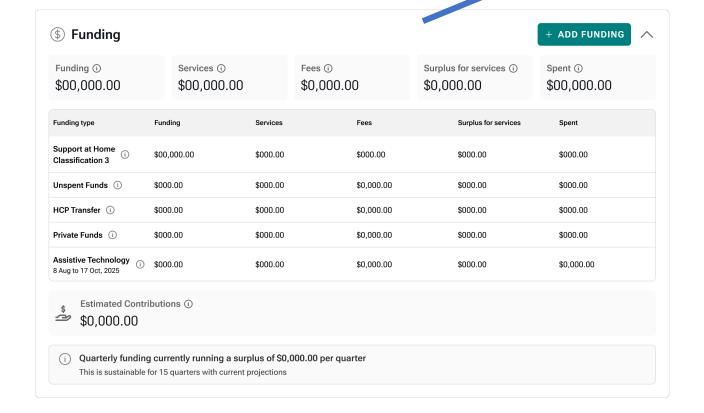


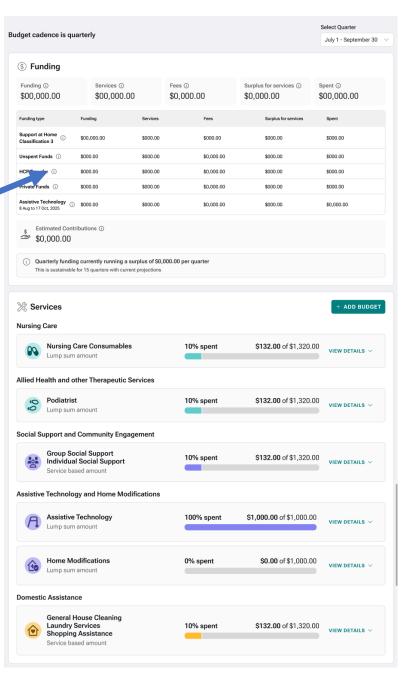
- Classification amount will be divided into 4 quarters
- Maximum accrual of \$1,000 or 10% of qual Will's Take-away budget between quarters
- Budgets will be held on behalf of the partici account by Services Australia
- Providers will invoice the account after services delivered
- Flexibility to use the budget across approve
- Participants with unspent HCP funds will re access to these funds for approved purpos •

- Need to promote the Use-it-or lose-it principles
- Consider the effect of using all funds with higher co-contributions
- Budgets need to be more accessible to all Stakeholders.
- More alerts/notifications and utilisation rate

Budget View SAH Update

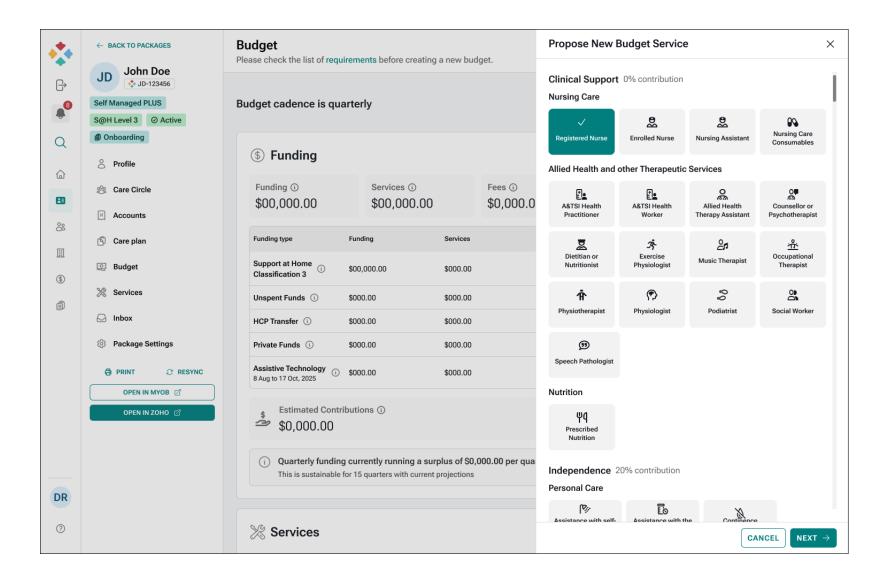
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Adding Budgets SAH Update

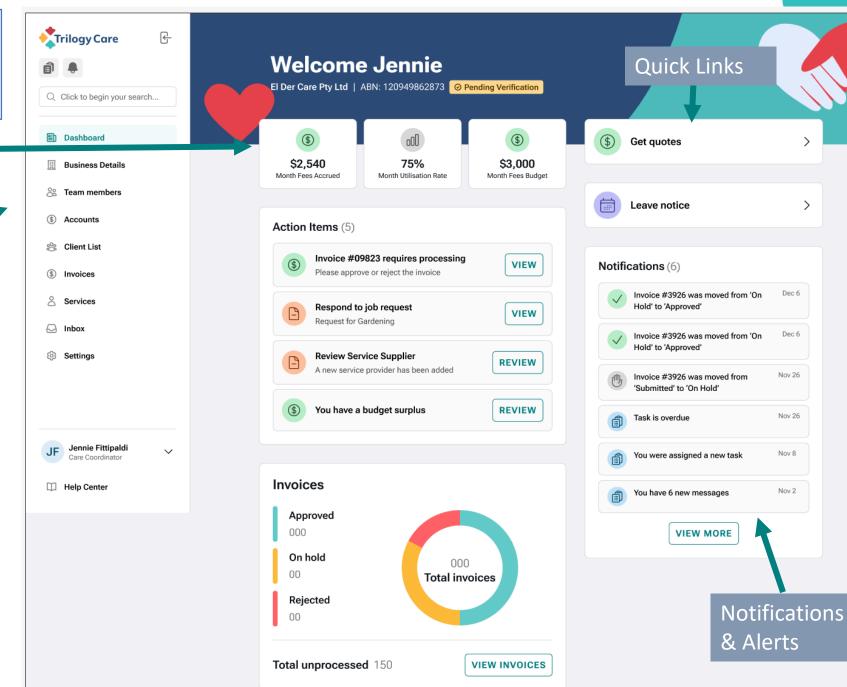
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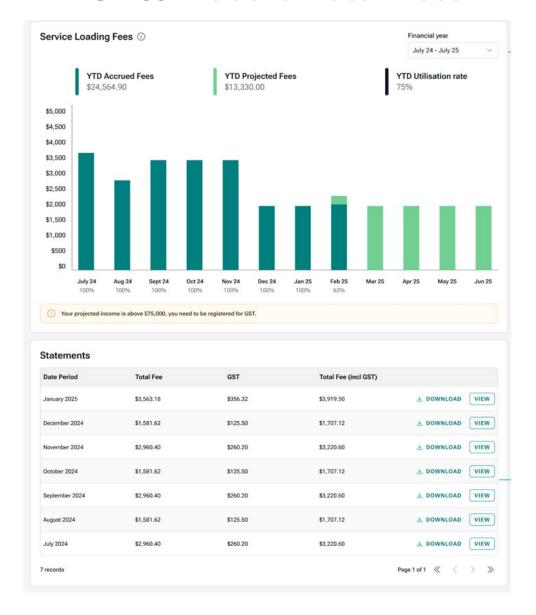
Care Coordinator Portal Vision

Service Fee Calculation

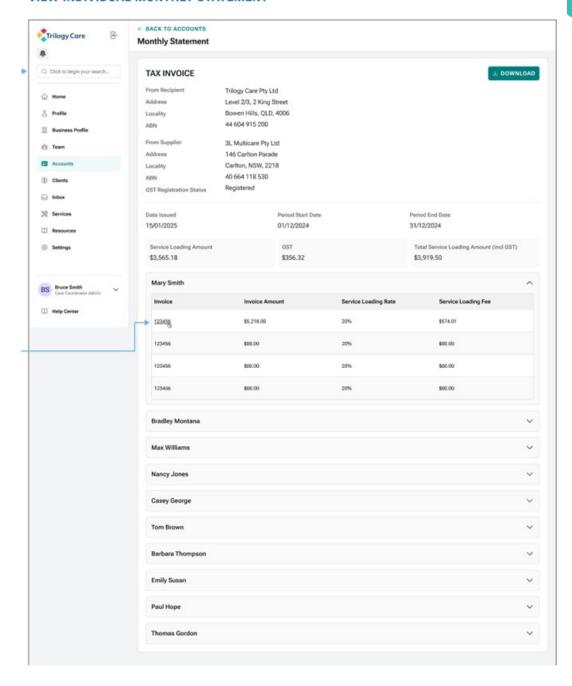
Navigation



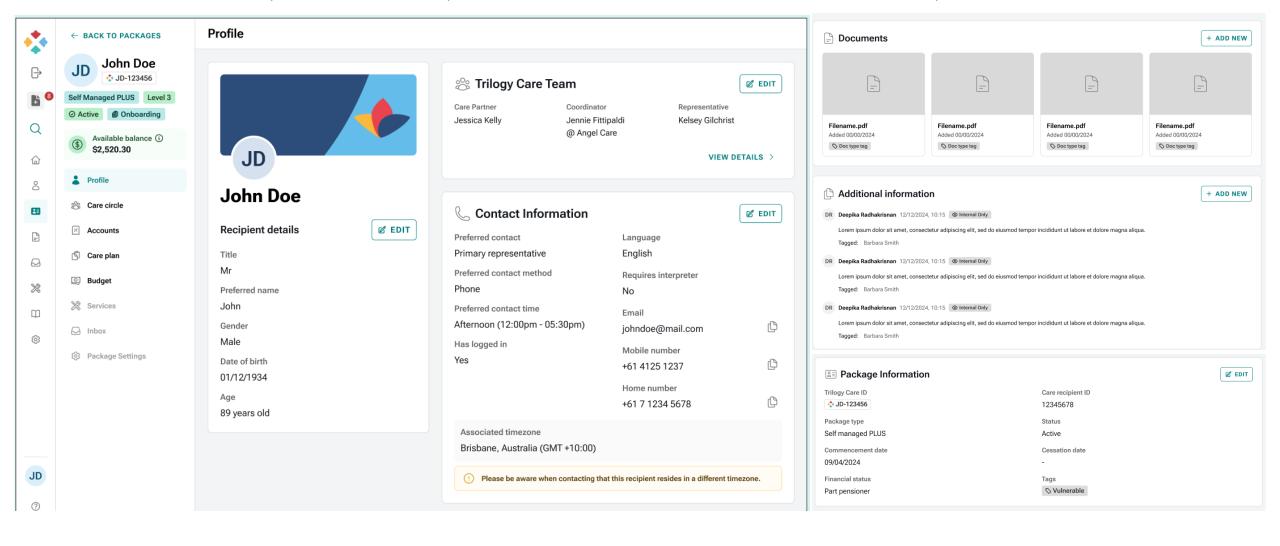
Portal Coordinator Fees



VIEW INDIVIDUAL MONTHLY STATEMENT

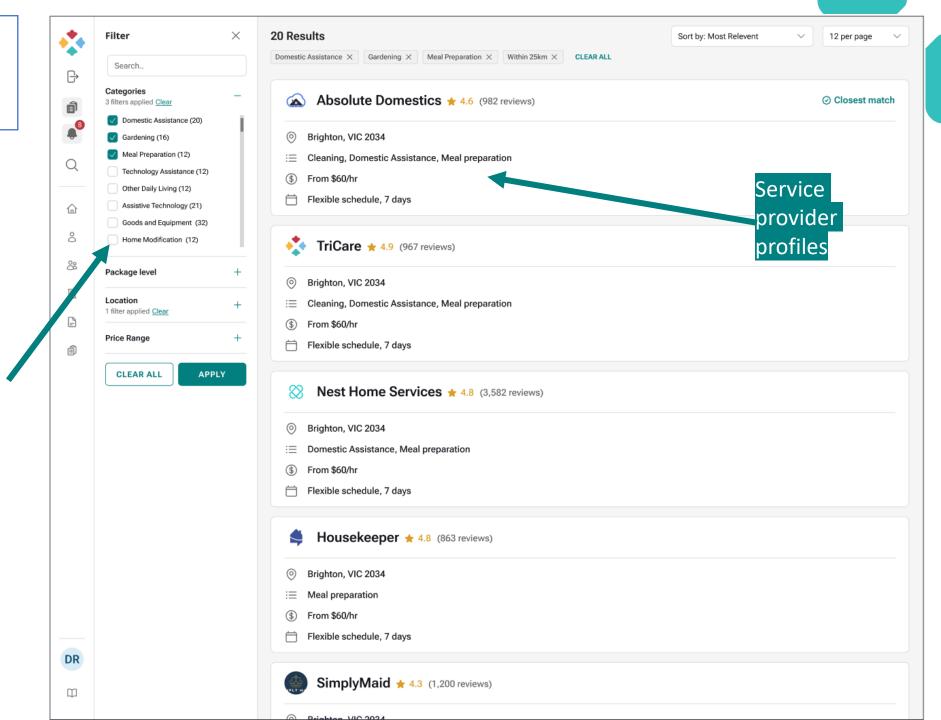


Global Package View



Service Provider Directory Vision

Search filters



Recontracting Agreements

New Home Care Agreement

•Aligns with updated service standards and funding models.

New Coordination Agreements

•Ensures clarity between consumers, providers, and stakeholders.

Clear Communication Plan

Proactive engagement to ensure smooth transitions.

Trilogy is working to execute Home Care Agreements in Portal with their invite to Portal!

IN-HOME CARE AGREEMENT

This In-Home Care Agreement (the "Agreement") is entered into effect as of [DATE]

[CLIENT NAME], ("Client"), an individual with their main address located at OR a

ICOMPLETE ADDRESS

[CAREGIVER NAME], ("Caregiver"), a corporation organized and existing under the laws of the [State/Province] of [STATE/PROVINCE], with its head office

[COMPLETE ADDRESS]

- The Caregiver agrees to provide in-home care services to the Client as agreed upon during
 - Personal care assistance (e.g., bathing, grooming, dressing)

 - Meal planning and preparatio
 - Companionship
 - Transportation assistance
- The Parties will work together to establish a schedule of care, including the days and hours during which the services will be provided. The schedule may be subject to reasonable adjustments based on the needs of the Client and the availability of the Caregiver

CAREGIVER RESPONSIBILITIES

- The Caregiver will provide services in a professional, respectful, and compassionate mann
- The Caregiver will keep all information regarding the Client confidential and will not disclose any personal or medical information to any unauthorized third parties, unless required by law
- The Caregiver will promptly inform the Client or designated emergency contacts of any significant

In-Home Care Agreement









Kick-off

Our Support at Home partner program launches.



You'll receive an email with the partnership outline, slide deck, calculator, and your utilisation data.

Resource Drop

Follow-up pack includes webinar Q&A, updated tools, and training support.



Finalise your coordination fee strategy and execute partnership agreements (by end May).

Webinar 2: Broader Insights

VA second session will run for partners and interested industry stakeholders.

1:1 Partner Sessions

Connect with your Trilogy Partnership Manager to clarify options.

Transition Current Clients

Re-sign of all existing clients to Support at Home agreements complete (by end-June).

SaH Go Live

Support at Home officially launches.

Support at Home commences

