Note: The information in this PowerPoint is true and accurate at time of presentation (26/2/25) and is subject to change.

FEBRUARY INFORMATION SESSION



OUR PREMIUM SUPPLIERS:
Support and Savings
for Consumers!



SESSION OVERVIEW:

TOPICS TO BE COVERED:

- Who are Trilogy Cares' Premium Suppliers?
- What are the benefits available?
- Updates that have happened over February

KEY TAKEAWAYS FOR CARE COORDINATORS:

Gain clear insight as to who the Premium Suppliers are with Trilogy Care.

Understand how to easily access our Premier providers.

SESSION PROTOCOLS:

- Microphones and Cameras are on mute.
- If you have any questions, please use the chat function this will be monitored by the team.





What is covered...

- 1. WHAT is a Premium Supplier?
- 2. WHY use a Premium Supplier?
- 3. WHO are Our Premium Suppliers?
 - ☐ Service Provider Marketplaces
 - ☐ *Food Services*
 - ☐ Allied Health OT & Physiotherapy
 - ☐ *Transport*
 - ☐ Business Solutions
 - ☐ *Marketing and Signage*
 - □ New Premium Suppliers
- 4. <u>Feedback</u>

1

PREMIUM SUPPLIERS WHAT is a Premium Supplier?

WHAT IS A PREMIUM SUPPLIER

Stronger Partnerships, Better Care

Premium suppliers have formed a deeper connection with Trilogy Care through **joint marketing**, **webinars**, **and dedicated resourcing**, ensuring a smoother experience for care recipients.

Trusted & Reliable

Trilogy Care has identified **top-tier suppliers** who consistently deliver **high-quality care** and offer a broad network of workers, making life easier for Care Coordinators.

Exclusive Savings & More Care

Some Premium Suppliers even provide **exclusive discounts** to Trilogy Care clients—helping to **stretch budgets further** and increase the level of care available.

2

PREMIUM SUPPLIERS WHY use a Premium Supplier?

WHY USE PREMIUM SUPPLIERS

NATIONWIDE COVERAGE & MORE CHOICES

Most Premium Suppliers have a **broad reach across the country**, offering a larger pool of workers and services to choose from.

TRUSTED BRANDS FOR CONVENIENCE

Ease and reliability of working with well-known suppliers, which can service Care Recipients and Coordinators across different regions.

SIMPLIFIED COORDINATION

Using **Premium Suppliers** is **efficient** and **saves time** for Coordinators, as they are **already verified** with Trilogy Care and ready to provide services.

3

PREMIUM SUPPLIERS WHO are the Premium Suppliers?

WHO ARE OUR PREMIUM SUPPLERS?

Stay Updated

The following slides introduce our **current** <u>Premium Suppliers</u>, and we continue to expand our network—so be sure to check the website for updates!

Our Premium Suppliers

Collaborative connections for business success

Trilogy Care partners with organisations nationwide to deliver flexible and cost-effective Home Care Package services. Our approach is rooted in a deep commitment to supporting older Australians to stay at home and remain connected to their communities.

As part of this commitment, below we have listed trusted suppliers who offer a wide range of services and products to help you meet your clients' needs and contribute to the growth and success of your business.



- Service Provider Marketplaces
- Food Services
- Allied Health OT & Physiotherapy
- <u>Transport</u>
- Business Solutions
- Marketing and Signage
- New Premium Suppliers



SERVICE PROVIDER MARKETPLACES

SERVICE PROVIDER MARKETPLACES

Looking for a specific care provider? Consider these reputable platforms to find the services you need:



<u>mobility</u>: Platform connecting care providers, clients, and support workers collaboratively

Locations: National



<u>Care Seekers</u>: Platform linking individuals with care and support workers

Locations: National



Find a Carer: Marketplace connecting care workers with support service seekers Marketplace connecting care workers with support service seekers

Locations: National



<u>Hireup</u>: Platform simplifying the process of hiring support workers

Locations: National





FOOD SERVICES

FOOD SERVICES

Need to connect your care recipients with easy to prepare or ready-made nutritious meals? See our meal delivery partners:

Cookaborough

Cookaborough: Ready-made meal platform featuring over 150 food providers.

Offer: Get \$20 off your first order.

Locations: VIC, NSW, QLD



Lite n'Easy

<u>Lite n'Easy</u>: Meal delivery service offering a large variety of options.

Offer: Get your first order free with code TRI30% by contacting Trilogy Care.

Locations: National



ALLIED HEALTH – OT and PHYSIOTHERAPY

ALLIED HEALTH- OT & PHYSIOTHERAPHY

If your clients require Allied Health services, our partners may be able to assist:



connector co:

Comprehensive directory for allied health professionals

Locations: QLD, NSW



<u>Plena Healthcare:</u> Mobile healthcare service integrated with aged care support.

Offer: Exclusive 10% discount for Trilogy Care Recipients.

Locations: National

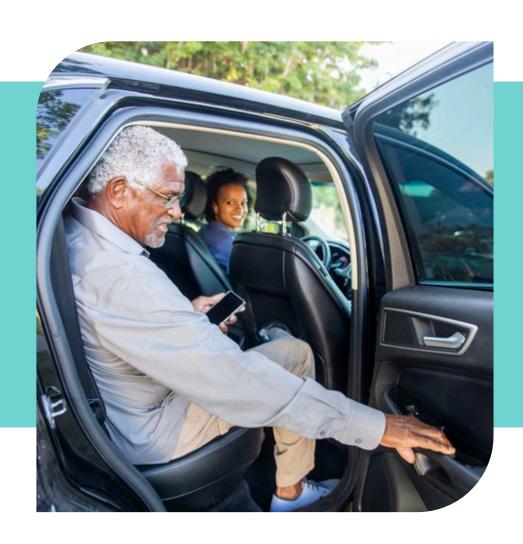


<u>6 degrees health:</u> Mobile healthcare service integrated with aged care support.

Offer: Exclusive 10% discount for Trilogy Care Recipients.

Locations: WA,

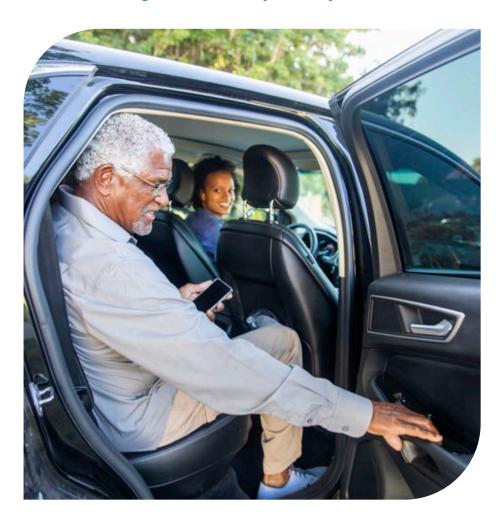
National Expansion Plans



TRANSPORT

TRANSPORT

Services designed to take you or your clients where they need to be.



GET PICKED UP

GET PICKED UP: Safe, reliable transport tailored for aged care recipients' needs.

Offer: Introduction deal: 30% off the first trip for Trilogy Care consumers.

Locations: NSW, VIC



BUSINESS SOLUTIONS

BUSINESS SOLUTIONS

Looking for solutions to improve your operations? Our partners can help:



Thriday: Financial management system for accounting, invoicing, and banking services.



<u>aircall</u>: Al-powered VoIP solution improving communication efficiency.



Microsoft 365: Your complete solution for document needs – from Word and Outlook to Excel and PowerPoint.



<u>BizCover</u>: Insurance provider specialising in small business needs

CONTACT: Trilogy Care to discover implementing trusted tools into your business.

Call your Partnerships Manager or... call **1300 459 190** and select **option 5**.



MARKETING and SIGNAGE

NEW PREMIUM SUPPLIERS

Looking to improve your market presence? Our partners can help improve your marketing:





BrandLift: Boost your brand's visibility with professional vinyl wrapping.

Offer: Trilogy Care may subsidise the cost

Contact: Trilogy Care today to learn more Call 1300 459 190 and select option 5.



NEW PREMIUM SUPPLIERS

NEW PREMIUM SUPPLIERS

The following Premium Suppliers, will soon appear on the page. No need to wait you can make contact NOW!



<u>aidacare</u>: Leading provider of healthcare equipment and assistive technology.

Offer: Trilogy Care consumers get 10-30% off select products.
Delivery and full setup service for Trilogy Care consumers.

National Coverage



CH2: Leading distributor of medical consumables, pharmaceuticals and equipment. Supplies top continence, nutrition and wound care brands.

Offer: Trilogy Care consumers get 5% - 50% off RRP (varies by product & supplier).

National Coverage



independence AUSTRALIA:

Leading national provider of personal healthcare products and mobility aids, and a not-for-profit distributor offering exclusive discounts for Trilogy Care consumers.

Offer: Save 5% - 50% on continence aids, wound care & nutrition supplies (varies by supplier & product)

National Coverage



REMINDERS

REMINDERS: Simplifying Care Coordination with our Premium Suppliers

COMING SOON: Nursing will be available soon.

NEED SUPPORT? REACH OUT!

For Business Solutions: Contact your Partnership or Relationship Manager for:

- Business inquiries and collaboration opportunities
- Recommendations for companies you'd like Trilogy Care to connect with

For Care Solutions: Reach out to your Care Partner for:

- Continence Solutions
- Wound Care Supplies
- Equipment

Stay Tuned! Keep an eye on the Premium Suppliers Resource Page as we continue to expand and enhance our offerings!



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FEEDBACK

FOLLOW UP

We kindly ask that you take a moment to complete the evaluation via the link below.

FEBRUARY Information Session Feedback





MARCH INFORMATION SESSION:

Wednesday 26th March 2025

SUPPORT AT HOME: Webinar:

Monday 31st March 2025 at 2pm AEST

REGISTER TO ATTEND

Submit your Support At Home questions here!

QUESTIONS FROM THE INFORMATION SESSION

Responses to questions raised during the three sessions ... To be provided later



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DID YOU KNOW???

TRILOGY CARE ROAD SHOW

WE'RE ON THE ROAD!

Trilogy Care is touring Australia's East Coast in 2025, connecting with local communities and providing advice on navigating in –home care options and understanding Home Care Packages. We would appreciate you promoting the Roadshow and spreading the word about our services. Let's work together to empower more people to take control of their care options!

YOU CAN SUPORT BY...

Sharing the Registration Link with prospective Care Recipients:

Road Show Registration link

Advertise the Road Show via a Face book post:

Facebook link

Post on your LinkedIn:

Linkedin link

ANY QUESTIONS...

For more details around the event, and if you would like to get involved, please contact your Partnership or Relationship Manager—they're here to help.



Together, we make a difference!



Tiffany Whitelaw

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