

Note: The information in this PowerPoint is true and accurate at time of presentation (26/2/25) and is subject to change.

FEBRUARY INFORMATION SESSION



OUR PREMIUM SUPPLIERS:
*Support and Savings
for Consumers!*



Presented by: Tiffany Whitelaw - Partnership Liaison Manager and Jay Pery- Partnerships Manager

SESSION OVERVIEW:

TOPICS TO BE COVERED:

- Who are Trilogy Cares' Premium Suppliers?
- What are the benefits available?
- Updates that have happened over February

KEY TAKEAWAYS FOR CARE COORDINATORS:

- Gain clear insight as to who the Premium Suppliers are with Trilogy Care.
- Understand how to easily access our Premier providers.

SESSION PROTOCOLS:

- Microphones and Cameras are on mute.
- If you have any questions, please use the chat function - this will be monitored by the team.





What is covered...

1. WHAT is a Premium Supplier?
2. WHY use a Premium Supplier?
3. WHO are Our Premium Suppliers?
 - ☐ *Service Provider Marketplaces*
 - ☐ *Food Services*
 - ☐ *Allied Health - OT & Physiotherapy*
 - ☐ *Transport*
 - ☐ *Business Solutions*
 - ☐ *Marketing and Signage*
 - ☐ *New Premium Suppliers*
4. Feedback

1

PREMIUM SUPPLIERS

WHAT is a Premium Supplier?

WHAT IS A PREMIUM SUPPLIER

Stronger Partnerships, Better Care

Premium suppliers have formed a deeper connection with Trilogy Care through **joint marketing, webinars, and dedicated resourcing**, ensuring a smoother experience for care recipients.

Trusted & Reliable

Trilogy Care has identified **top-tier suppliers** who consistently deliver **high-quality care** and offer a broad network of workers, making life easier for Care Coordinators.

Exclusive Savings & More Care

Some Premium Suppliers even provide **exclusive discounts** to Trilogy Care clients—helping to **stretch budgets further** and increase the level of care available.

2

PREMIUM SUPPLIERS

WHY use a
Premium Supplier?



WHY USE PREMIUM SUPPLIERS

NATIONWIDE COVERAGE & MORE CHOICES

Most Premium Suppliers have a **broad reach across the country**, offering a larger pool of workers and services to choose from.

TRUSTED BRANDS FOR CONVENIENCE

Ease and reliability of working with well-known suppliers, which can service Care Recipients and Coordinators across different regions.

SIMPLIFIED COORDINATION

Using **Premium Suppliers** is **efficient** and **saves time** for Coordinators, as they are **already verified** with Trilogy Care and ready to provide services.

3

PREMIUM SUPPLIERS

WHO are the
Premium Suppliers?

WHO ARE OUR PREMIUM SUPPLIERS?

Stay Updated

The following slides introduce our current [Premium Suppliers](#), and we continue to expand our network—so be sure to check the website for updates!

Our Premium Suppliers

Collaborative connections for business success

Trilogy Care partners with organisations nationwide to deliver flexible and cost-effective Home Care Package services. Our approach is rooted in a deep commitment to supporting older Australians to stay at home and remain connected to their communities.

As part of this commitment, below we have listed trusted suppliers who offer a wide range of services and products to help you meet your clients' needs and contribute to the growth and success of your business.



- [*Service Provider Marketplaces*](#)
- [*Food Services*](#)
- [*Allied Health - OT & Physiotherapy*](#)
- [*Transport*](#)
- [*Business Solutions*](#)
- [*Marketing and Signage*](#)
- [*New Premium Suppliers*](#)



SERVICE PROVIDER MARKETPLACES

SERVICE PROVIDER MARKETPLACES

Looking for a specific care provider? Consider these reputable platforms to find the services you need:



[mobility](#): Platform connecting care providers, clients, and support workers collaboratively

Locations: National



[Care Seekers](#): Platform linking individuals with care and support workers

Locations: National



[Find a Carer](#): Marketplace connecting care workers with support service seekers
Marketplace connecting care workers with support service seekers

Locations: National



[Hireup](#): Platform simplifying the process of hiring support workers

Locations: National



FOOD SERVICES



FOOD SERVICES

Need to connect your care recipients with easy to prepare or ready-made nutritious meals? See our meal delivery partners:

The logo for Cookaborough, featuring the word "Cookaborough" in a red, sans-serif font. The letter "C" is stylized with a small circular element.

[Cookaborough](#): Ready-made meal platform featuring over 150 food providers.

Offer: Get \$20 off your first order.

Locations: VIC, NSW, QLD

The logo for Lite n' Easy, with "Lite n' Easy" in a dark green, sans-serif font. The apostrophe in "n'" is stylized.

[Lite n' Easy](#): Meal delivery service offering a large variety of options.

Offer: Get your first order free with code TRI30% by contacting Trilogy Care.

Locations: National



ALLIED HEALTH – OT and PHYSIOTHERAPY

ALLIED HEALTH- OT & PHYSIOTHERAPY

If your clients require Allied Health services, our partners may be able to assist:

The logo for connector co, featuring the text "connector co" in white lowercase letters on a dark teal rectangular background.

[connector co:](#)

Comprehensive directory
for allied health
professionals

Locations: QLD, NSW

The logo for Plena Healthcare, featuring the word "Plena" in a bold, dark blue sans-serif font, with "Healthcare" in a smaller, lighter blue sans-serif font below it.

[Plena Healthcare:](#) Mobile
healthcare service integrated with
aged care support.

Offer: Exclusive 10% discount for
Trilogy Care Recipients.

Locations: National

The logo for 6 degrees health, featuring the text "6 degrees health" in a white sans-serif font on a black rectangular background.

[6 degrees health:](#) Mobile healthcare
service integrated with aged care
support.

Offer: Exclusive 10% discount for
Trilogy Care Recipients.

Locations: WA,
National Expansion Plans



TRANSPORT

TRANSPORT

Services designed to take you or your clients where they need to be.



GET PICKED UP

GET PICKED UP: Safe, reliable transport tailored for aged care recipients' needs.

Offer: Introduction deal: **30% off** the first trip for Trilogy Care consumers.

Locations: NSW, VIC



BUSINESS SOLUTIONS

BUSINESS SOLUTIONS

Looking for solutions to improve your operations? Our partners can help:



[Thriday](#): Financial management system for accounting, invoicing, and banking services.



[aircall](#): AI-powered VoIP solution improving communication efficiency.



[Microsoft 365](#): Your complete solution for document needs – from Word and Outlook to Excel and PowerPoint.



[BizCover](#): Insurance provider specialising in small business needs

CONTACT: Trilogy Care to discover implementing trusted tools into your business.

Call your Partnerships Manager or...
call **1300 459 190** and select **option 5**.



MARKETING and SIGNAGE

NEW PREMIUM SUPPLIERS

Looking to improve your market presence? Our partners can help improve your marketing:

The BrandLift logo consists of the word 'BrandLift' in a white, bold, sans-serif font. The 'L' is stylized with a small teal square above its vertical stroke. The logo is set against a solid black rectangular background.

[BrandLift](#): Boost your brand's visibility with professional vinyl wrapping.

Offer: Trilogy Care may subsidise the cost

Contact: Trilogy Care today to learn more
Call 1300 459 190 and select option 5.



NEW PREMIUM SUPPLIERS

NEW PREMIUM SUPPLIERS

The following Premium Suppliers, will soon appear on the page. No need to wait you can make contact NOW!



[aidacare](#): Leading provider of **healthcare equipment** and **assistive technology**.

Offer: Trilogy Care consumers get **10-30% off** select products.
Delivery and full setup service for Trilogy Care consumers.

National Coverage



[CH2](#): Leading distributor of **medical consumables, pharmaceuticals** and **equipment**. Supplies top **continence, nutrition** and **wound care brands**.

Offer: Trilogy Care consumers get **5% - 50% off RRP** (varies by product & supplier).

National Coverage



[independence AUSTRALIA](#): Leading national provider of **personal healthcare products** and **mobility aids**, and a *not-for-profit distributor* offering exclusive discounts for Trilogy Care consumers.

Offer: **Save 5% - 50%** on **continence aids, wound care & nutrition supplies** (varies by supplier & product)

National Coverage



REMINDERS

REMINDERS: *Simplifying Care Coordination with our Premium Suppliers*

COMING SOON: Nursing will be available soon.

NEED SUPPORT? REACH OUT!

For Business Solutions: Contact your **Partnership or Relationship Manager** for:

- Business inquiries and collaboration opportunities
- Recommendations for companies you'd like Trilogy Care to connect with

For Care Solutions: Reach out to your **Care Partner** for:

- Continence Solutions
- Wound Care Supplies
- Equipment

*Stay Tuned! Keep an eye on the **Premium Suppliers Resource Page** as we continue to expand and enhance our offerings!*



5

FEEDBACK

FOLLOW UP

We kindly ask that you take a moment to complete the evaluation via the link below.

[FEBRUARY Information Session Feedback](#)



MARCH INFORMATION SESSION:

Wednesday 26th March 2025

SUPPORT AT HOME: Webinar:

Monday 31st March 2025 at 2pm AEST

[REGISTER TO ATTEND](#)

[Submit your Support At Home questions here!](#)

QUESTIONS FROM THE INFORMATION SESSION

Responses to questions raised during the three sessions ... To be provided later



6

DID YOU KNOW???

TRILOGY CARE ROAD SHOW

WE'RE ON THE ROAD!

Trilogy Care is touring Australia's East Coast in 2025, connecting with local communities and providing advice on navigating in-home care options and understanding Home Care Packages. We would appreciate you promoting the Roadshow and spreading the word about our services. Let's work together to empower more people to take control of their care options!

YOU CAN SUPPORT BY...

Sharing the Registration Link with prospective Care Recipients:

[Road Show Registration link](#)

Advertise the Road Show via a Facebook post:

[Facebook link](#)

Post on your LinkedIn:

[Linkedin link](#)

ANY QUESTIONS...

For more details around the event, and if you would like to get involved, please contact your Partnership or Relationship Manager—they're here to help.

Together, we make a difference!





Tiffany Whitelaw

Partnership Liaison Manager

07 2111 3410 | 1300 459 190

tiffanyw@trilogycare.com.au

